

**UGANDA CLAYS LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2022**

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## COMPANY INFORMATION

### BOARD OF DIRECTORS

|                                 |                   |
|---------------------------------|-------------------|
| : Eng. Martin Kasekende         | Chairman          |
| : Mr. Richard Byarugaba         | Member            |
| : Mr. Bayo Folayan              | Member            |
| : Mrs. Marion Adengo Muyobo     | Member            |
| : Mr. Joseph Tukuratiire        | Member            |
| : Mrs. Florence Namatta Mawejje | Member            |
| : Mrs. Peninnah Tukamwesiga     | Member            |
| : Mr. Henry Ngabirano           | Member            |
| : Dr. Tom Mutyabule             | Member            |
| : Mr. Rueben Tumwesigye         | Managing Director |

### REGISTERED OFFICE

: 14km Entebbe Road  
: Kajjansi  
: P.O. Box 3188  
: Kampala, Uganda

### INDEPENDENT AUDITOR

: PKF Uganda  
: Certified Public Accountants  
: P.O. Box 24544  
: Kampala, Uganda

### COMPANY SECRETARY/LEGAL ADVISOR

: Lex Uganda Advocates & Solicitors  
: 8th Floor, Communication House  
: Plot 01, Colville Street  
: P.O. Box 22490  
: Kampala, Uganda

### COMPANY REGISTRAR

: SCD Registrars  
: Block A, 4th Floor  
: UAP Nakawa Business Park  
: Plot 3-5 New Port Bell Road  
: P.O. Box 23552  
: Kampala, Uganda

### PRINCIPAL BANKERS

: Standard Chartered Bank (U) Limited  
: Speke Road  
: P.O. Box 7111  
: Kampala, Uganda

: Stanbic Bank (Uganda) Limited  
: Plot 17 Hannington Road  
: P.O. Box 7131  
: Kampala, Uganda

: Equity Bank Uganda Limited  
: Kajjansi  
: P.O. Box 10184  
: Kampala, Uganda

**PRINCIPAL BANKERS (CONTINUED)**

: Housing Finance Bank Limited  
: Plot 25 Kampala Road  
: P.O. Box 1539  
: Kampala, Uganda

: Centenary Rural Development Bank Uganda Limited  
: Plot 44 - 46 Kampala Road  
: P.O. Box 1892  
: Kampala, Uganda

: KCB Bank Uganda Limited  
: P.O. Box 7399  
: Kampala, Uganda

: KCB Bank South Sudan Limited  
: Buluk Plaza  
: P.O. Box 47  
: Juba, South Sudan

: Absa Bank (U) Limited  
: Plot 2/4 Hannington Road  
: P.O. Box 7101  
: Kampala, Uganda



## REPORT OF THE DIRECTORS

The directors submit their report and the audited financial statements for the year ended 31 December 2022 which disclose the state of affairs of the Company.

### PRINCIPAL ACTIVITIES

The principal activities of the Company are those of production and sale of wide range of baked clay building

| <b>BUSINESS REVIEW</b> | <b>2022<br/>Shs'000</b> | <b>2021<br/>Shs'000</b> |
|------------------------|-------------------------|-------------------------|
| Profit before tax      | 2,909,608               | 7,469,095               |
| Tax charge             | <u>(467,858)</u>        | <u>(1,548,533)</u>      |
| Profit for the year    | <u><u>2,441,750</u></u> | <u><u>5,920,562</u></u> |

During the year 2022, the total turnover of the Company reduced from Shs. 36.7 billion to Shs. 36.6 billion. This was mainly attributed to stock outs of major products in the month of January, October and November caused by breakdowns of the production lines. The profit before tax decreased from Shs. 7.5 billion to Shs. 2.9 billion reflecting the effects of reduction in revenue and increase in direct and indirect costs. The company has embarked on a capacity expansion project in which it is to install a new plant. This will increase the efficiency levels resulting from higher volumes and better quality of products.

As at 31 December 2022, the net asset position of the company increased to Shs. 41.7 billion compared to Shs 40.7 billion as at 31 December 2021.

| <b>Key performance indicators</b> | <b>2022<br/>Shs'000</b> | <b>2021<br/>Shs'000</b> |
|-----------------------------------|-------------------------|-------------------------|
| Turnover                          | 36,616,097              | 36,686,157              |
| Gross profit                      | 14,750,218              | 17,238,120              |
| Gross profit margin               | 40%                     | 47%                     |
| Profit for the year               | 2,441,750               | 5,920,562               |
| Net profit margin                 | 7%                      | 16%                     |
| Net assets                        | 41,748,138              | 40,656,388              |
| Return on capital employed        | 4%                      | 11%                     |

### PRINCIPAL RISKS AND UNCERTAINTIES

The overall business environment continues to remain challenging and this has a resultant effect on overall demand of the company's products and services. The company's strategic focus is to enhance sales growth whilst maintaining profit margins, the success of which remains dependent on overall market conditions and other factors such as the impact of the recent coronavirus outbreak. The directors continue to monitor this situation closely with a view to assessing and mitigating its impact on the company.

In addition to the business risk(s) discussed above, the company's activities expose it to a number of financial risks which are described in details in Note 25 to the financial statements.

## SHARE CAPITAL

The authorised, issued and paid up share capital is Shs. 900,000,000 (2021: Shs 900,000,000) representing 900,000,000 (2021: 900,000,000) ordinary shares of Shs. 1 each.

## DIVIDEND

The directors recommend the declaration of a dividend for the year of Shs 0.5 per share (2021: Shs 1.5 per share)

## DIRECTORS

The directors who held office during the year and to the date of this report are shown below

|                               |                   |
|-------------------------------|-------------------|
| Eng. Martin Kasekende         | Chairman          |
| Mr. Richard Byarugaba         | Member            |
| Mr. Bayo Folayan              | Member            |
| Mrs. Marion Adengo Muyobo     | Member            |
| Mr. Joseph Tukuratiire        | Member            |
| Mrs. Florence Namatta Mawejje | Member            |
| Mrs. Peninnah Tukamwesiga     | Member            |
| Mr. Henry Ngabirano           | Member            |
| Dr. Tom Mutyabule             | Member            |
| Mr. Rueben Tumwesigye         | Managing Director |

## INDEPENDENT AUDITOR

The Company's auditor, PKF Uganda, has indicated willingness to continue in office in accordance with the Uganda Companies Act, 2012

## BY ORDER OF THE BOARD



COMPANY SECRETARY  
KAMPALA

12-4-2023



## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Uganda Companies Act, 2012 requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for that year. It also requires the directors to ensure that the company keeps proper accounting records that are sufficient to show and explain the transactions of the company; and that disclose, with reasonable accuracy, the financial position of the company and that enables them to prepare financial statements of the company that comply with International Financial Reporting Standards and the requirements of the Uganda Companies Act, 2012. The directors are also responsible for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors accept responsibility for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and in the manner required by the Uganda Companies Act, 2012. They also accept responsibility for:

- i) designing, implementing and maintaining such internal controls as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error;
- ii) selecting and applying appropriate accounting policies; and
- iii) making accounting estimates and judgements that are reasonable in the circumstances.

The directors are of the opinion that the financial statements give a true and fair view of the financial position of the company as at 31 December 2022 and of the Company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Ugandan Companies Act, 2012.

In preparing these financial statements the directors have assessed the company's ability to continue as a going concern as set out in Note 1(a) to the financial statements. The directors are of the opinion that the Company will remain a going concern for at least the next twelve months from the date of this statement based on the factors described in Note 1(a).

The directors acknowledge that the independent audit of the financial statements does not relieve them of their responsibilities.

Approved by the board of directors on 12-4- 2023 and signed on its behalf by:

  
\_\_\_\_\_  
DIRECTOR

  
\_\_\_\_\_  
DIRECTOR



## Report of the independent auditor to the members of Uganda Clays Limited

### Opinion

We have audited the financial statements of Uganda Clays Limited set out on pages 9 to 38, which comprise the statement of financial position as at 31 December 2022, and the statement of profit or loss, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the Company's financial position as at 31 December 2022, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and the Uganda Companies Act, 2012.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Uganda, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other information

The directors are responsible for the other information. The other information comprises the directors' report, the schedule of cost of sales and expenditure but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Key Audit matters:

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. During the year, there were no key audit matters to report.

### Responsibilities of directors for the financial statements

The directors are responsible for the preparation of the financial statements that give a true and fair view in accordance with IFRSs and the requirements of the Ugandan Companies Act, 2012, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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T: +256 312 305800, E: pkfkam@ug.pkfea.com, www.pkfea.com

Partners: Charles Oguttu\*, Frederick Kibbedi \*, Alpesh Vadher\*\*, Piyush Shah\*\*, Gurmit Santokh\*\*, Sumesh D'Cruz\*\*, Ketan Shah\*\*\*, Shilpa Cheda\*\*\*  
(\*Ugandan, \*\* Kenyan, \*\*\* British)

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## Report of the independent auditor to the members of Uganda Clays Limited (continued)

### Responsibilities of directors for the financial statements (continued)

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**Report of the independent auditor to the members of Uganda Clays Limited (continued)**

**Report on other legal and regulatory requirements**

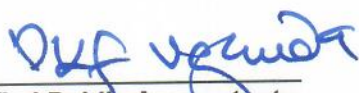
As required by the Uganda Companies Act, 2012 we report to you, based on our audit, that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) in our opinion proper books of account have been kept by the company, so far as appears from our examination of those books; and
- iii) the Company's statement of financial position and statement of profit or loss are in agreement with the books of account.

The engagement partner responsible for the audit resulting in this independent auditor's report is CPA Frederick Kibbedi - P0242



**Frederick Kibbedi [P0242]  
Engagement Partner**



**Certified Public Accountants  
Kampala**

 2023

**Ref: FK/U087/0090/2023**





**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

|  | Notes | 2022<br>Shs'000  | 2021<br>Shs'000  |
|--|-------|------------------|------------------|
| Revenue from contracts with customers  | 2     | 36,616,097       | 36,686,157       |
| Cost of sales  |       | (21,865,879)     | (19,448,037)     |
| <b>Gross profit</b>  |       | 14,750,218       | 17,238,120       |
| Other operating income   | 3     | 1,700,064        | 2,312,471        |
| Decrease/(increase) in impairment losses   |       | 36,768           | (170,869)        |
| Selling and distribution expenses  |       | (979,419)        | (1,667,476)      |
| Administrative expenses  |       | (10,490,983)     | (8,539,812)      |
| Other operating expenses   |       | (2,101,436)      | (1,703,339)      |
| <b>Operating profit</b>  |       | 2,915,212        | 7,469,095        |
| Finance costs  |       | (5,604)          | -                |
| <b>Profit before tax</b>   |       | 2,909,608        | 7,469,095        |
| Tax charge   | 6     | (467,858)        | (1,548,533)      |
| <b>Profit for the year</b>   |       | <u>2,441,750</u> | <u>5,920,562</u> |
| <b>Other comprehensive income:</b>   |       |                  |                  |
| <b>Total comprehensive income for the year attributable to owners of the company, net of tax</b> |       | <u>2,441,750</u> | <u>5,920,562</u> |
| Earnings per share   |       |                  |                  |
| Basic and diluted earnings per share   | 8     | <u>2.71</u>      | <u>6.58</u>      |

The notes on pages 13 to 38 form an integral part of these financial statements.

Report of the independent auditor - pages 6 - 8.

|  | Notes | 2022<br>Shs'000   | 2021<br>Shs'000   |
|--|-------|-------------------|-------------------|
| <b>EQUITY</b>  |       |                   |                   |
| Share capital  | 9     | 900,000           | 900,000           |
| Share premium  | 9     | 9,766,028         | 9,766,028         |
| Revaluation reserve                                    | 10    | 852,338           | 2,211,761         |
| Retained earnings                                      |       | 29,779,772        | 26,428,598        |
| Proposed dividends                                     | 7     | 450,000           | 1,350,000         |
| <b>Equity attributable to the owners of the entity</b> |       | <b>41,748,138</b> | <b>40,656,388</b> |
| <b>Non-current liabilities</b>                         |       |                   |                   |
| Borrowings   | 11    | 20,600,381        | 20,600,381        |
| Deferred tax   | 12    | 4,051,091         | 4,545,056         |
| Lease liability  | 29    | 155,041           | -                 |
|  |       | <b>24,806,513</b> | <b>25,145,437</b> |
|  |       | <b>66,554,651</b> | <b>65,801,825</b> |
| <b>REPRESENTED BY</b>                                  |       |                   |                   |
| <b>Non-current assets</b>                              |       |                   |                   |
| Property, plant and equipment                          | 13    | 50,665,534        | 44,054,681        |
| Investment securities                                  | 19    | 6,457,950         | 9,527,126         |
| Prepaid operating lease                                | 15    | 2,409,789         | 2,168,253         |
| Intangible asset                                       | 14    | 4,453             | 7,260             |
| Right of use   | 28    | 140,097           | -                 |
|  |       | <b>59,677,823</b> | <b>55,757,320</b> |
| <b>Current assets</b>                                  |       |                   |                   |
| Inventories  | 16    | 6,166,868         | 7,958,204         |
| Trade and other receivables                            | 17    | 9,124,425         | 4,799,445         |
| Cash and cash equivalents                              | 18    | 1,370,507         | 5,903,531         |
| Investment securities                                  | 19    | 420,426           | -                 |
| Staff advances   | 20    | 128,191           | 120,810           |
|  |       | <b>17,210,417</b> | <b>18,781,990</b> |
| <b>Current liabilities</b>                             |       |                   |                   |
| Trade and other payables                               | 21    | 9,487,879         | 8,332,800         |
| Retirement benefit obligation                          | 22    | 634,250           | 878               |
| Current tax payable                                    |       | 211,460           | 403,807           |
|  |       | <b>10,333,589</b> | <b>8,737,485</b>  |
| <b>Net current assets</b>                              |       | <b>6,876,828</b>  | <b>10,044,505</b> |
|  |       | <b>66,554,651</b> | <b>65,801,825</b> |

The financial statements on pages 9 to 38 were approved and authorised for issue by the board of directors on

12-4-

2023 and were signed on its behalf by:

DIRECTOR




DIRECTOR

The notes on pages 13 to 38 form an integral part of these financial statements.

Report of the independent auditor - pages 6 - 8.

*Uganda Clays Limited*  
*Annual report and financial statements*  
*For the year ended 31 December 2022*

**STATEMENT OF CHANGES IN EQUITY**

| <b>Year ended 31 December 2022</b>           | <b>Notes</b> | <b>Ordinary<br/>share capital<br/>Shs'000</b> | <b>Share<br/>premium<br/>Shs'000</b> | <b>Revaluation<br/>reserve<br/>Shs'000</b> | <b>Retained<br/>earnings<br/>Shs'000</b> | <b>Proposed<br/>dividend<br/>Shs'000</b> | <b>Total<br/>Shs'000</b> |
|--|--------------|---|--------------------------------------|--|--|--|--------------------------|
| At start of year                             |              | 900,000                                       | 9,766,028                            | 2,211,761                                  | 26,428,598                               | 1,350,000                                | 40,656,388               |
| Transfer of excess depreciation              | 10           | -   | -                                    | (1,942,034)                                | 1,942,034                                | -  | -                        |
| Deferred tax on excess depreciation transfer | 10           | -   | -                                    | 582,610                                    | (582,610)                                | -  | -                        |
| Dividends paid                               | 7            | -   | -                                    | -  | -  | (1,350,000)                              | (1,350,000)              |
| Proposed dividends                           | 7            | -   | -                                    | -  | (450,000)                                | 450,000                                  | -                        |
| Profit for the year                          |              | -   | -                                    | -  | 2,441,750                                | -  | 2,441,750                |
| At end of year                               |              | 900,000                                       | 9,766,028                            | 852,338                                    | 29,779,772                               | 450,000                                  | 41,748,138               |
| <b>Year ended 31 December 2021</b>           |              |   |                                      |  |  |  |                          |
| At start of year                             |              | 900,000                                       | 9,766,028                            | 3,571,185                                  | 20,498,613                               | 1,218,486                                | 35,954,312               |
| Transfer of excess depreciation              | 10           | -   | -                                    | (1,942,034)                                | 1,942,034                                | -  | -                        |
| Deferred tax on excess depreciation transfer | 10           | -   | -                                    | 582,610                                    | (582,610)                                | -  | -                        |
| Dividends paid                               | 7            | -   | -                                    | -  | -  | (1,218,486)                              | (1,218,486)              |
| Proposed dividends                           | 7            | -   | -                                    | -  | (1,350,000)                              | 1,350,000                                | -                        |
| Profit for the year                          |              | -   | -                                    | -  | 5,920,562                                | -  | 5,920,562                |
| At end of year                               |              | 900,000                                       | 9,766,028                            | 2,211,761                                  | 26,428,598                               | 1,350,000                                | 40,656,388               |

The notes on pages 13 to 38 form an integral part of these financial statements.

Report of the independent auditor - pages 6 - 8.



**STATEMENT OF CASH FLOWS**

|   | Notes | 2022<br>Shs'000    | 2021<br>Shs'000    |
|---|-------|--------------------|--------------------|
| <b>Operating activities</b>                             |       |                    |                    |
| Cash from operations                                    | 23    | 6,323,067          | 10,534,366         |
| Tax paid  |       | (1,154,171)        | (1,255,843)        |
| Net cash from operating activities                      |       | 5,168,896          | 9,278,523          |
| <b>Investing activities</b>                             |       |                    |                    |
| Cash paid for purchase of property, plant and equipment | 13    | (11,217,491)       | (9,067,132)        |
| Cash paid for purchase of prepaid operating lease       | 15    | (476,494)          | (1,455,074)        |
| Cash paid for purchase of treasury bonds                |       | -                  | (4,785,006)        |
| Proceeds from sale of fixed deposits                    |       | 2,403,160          | -                  |
| Interest received from trading of treasury bonds        |       | 938,905            | -                  |
| Net cash used in investing activities                   |       | (8,351,920)        | (15,307,212)       |
| <b>Financing activities</b>                             |       |                    |                    |
| Dividends paid to ordinary shareholders                 | 7     | (1,350,000)        | (1,218,486)        |
| Net cash used in financing activities                   |       | (1,350,000)        | (1,218,486)        |
| <b>Decrease in cash and cash equivalents</b>            |       | <u>(4,533,024)</u> | <u>(7,247,175)</u> |
| <b>Movement in cash and cash equivalents</b>            |       |                    |                    |
| At start of year  |       | 5,903,531          | 13,150,706         |
| Decrease  |       | <u>(4,533,024)</u> | <u>(7,247,175)</u> |
| At end of year  | 18    | <u>1,370,507</u>   | <u>5,903,531</u>   |

The notes on pages 13 to 38 form an integral part of these financial statements.

Report of the independent auditor - pages 6-8

## NOTES

### 1. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

These financial statements comply with the requirements of the Uganda Companies Act, 2012. The Company statement of profit or loss represent the profit and loss account referred to in the Act.

#### a). Basis of preparation

The financial statements have been prepared under the historical cost convention, except as indicated otherwise below and are in accordance with International Financial Reporting Standards (IFRS). The historical cost convention is generally based on the fair value of the consideration given in exchange of assets. Fair value is the price that would be received on the sell of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or liability, the company takes into account the characteristics of the asset or liability if market participants would take those characteristics into consideration when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such a basis, except for measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 - Inventories or value in use in IAS 36 - Impairment of assets.

#### Going concern

The financial performance of the company is set out in the Director's report and in the statement of profit or loss. The financial position of the company is set out in the statement of financial position. Disclosures in respect of risk and capital management are set out in notes 25 and 26 respectively.

Based on the financial performance and position of the company and its risk management policies, the directors are of the opinion that the company is well placed to continue in business for the foreseeable future and as a result the financial statements are prepared on a going concern basis.

#### New standards, amendments and interpretations issued but not effective

At the date of authorization of these consolidated financial statements the following standards and interpretations, which have not been applied in these financial statements, were in issue but not yet effective for the year presented:

- Amendments to IAS 1 'Classification of Liabilities as Current or Non-current' (issued in January 2020), effective for annual periods beginning on or after 1 January 2023, clarify a criterion for classifying a liability as non-current: the requirement for an entity to have the right to defer settlement for at least 12 months after the reporting date.
- Amendments to IAS 16 'Property, Plant and Equipment: Proceeds before Intended Use' (issued in May 2020), effective for annual reporting periods beginning on or after 1 January 2022 prohibit entities from deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the costs of producing those items, in profit or loss.
- Amendment to IFRS 9 Financial Instruments 'Fees in the '10 per cent' test for derecognition of financial liabilities' (issued in May 2020), effective for annual reporting periods beginning on or after 1 January 2022 with earlier adoption permitted, clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.



**NOTES: (CONTINUED)**

**1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**a) Basis of preparation (continued)**

**New standards, amendments and interpretations issued but not effective ( continued)**

The directors do not expect that adoption of these standards and interpretations will have a material impact on the financial statements in future periods. The company plans to apply the changes above, if applicable, from their effective dates.

**b) Significant accounting judgements, estimates and assumptions**

In the application of the accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other relevant factors. Such estimates and assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

The directors have made the following assumptions that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

**- Measurement of expected credit losses (ECL):**

The measurement of the expected credit loss allowance for financial assets measured at amortized cost and FVTOCI is an area that requires the use of complex models and significant assumption about future economic conditions and credit behavior.

A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and associated ECL; and
- Establishing company's of similar financial assets for the purposes of measuring ECL.

ECLs are measured as the probability-weighted present value of expected cash shortfalls over the remaining expected life of the financial instrument.

The measurement of ECLs are based primarily on the product of the instrument's Probability of Default (PD), Loss Given Default (LGD), and Exposure At Default (EAD).

The ECL model applied for financial assets, other than trade receivables, contains a three-stage approach that is based on the change in the credit quality of assets since initial recognition.

- Stage 1 - If, at the reporting date, the credit risk of non-impaired financial instruments has not increased significantly since initial recognition, these financial instruments are classified in Stage 1, and a loss allowance that is measured, at each reporting date, at an amount equal to 12-month expected credit losses is recorded.
- Stage 2 - When there is a significant increase in credit risk since initial recognition, these non-impaired financial instruments are migrated to Stage 2, and a loss allowance that is measured, at each reporting date, at an amount equal to lifetime expected credit losses is recorded. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a significant increase in credit risk since initial recognition, the ECL model requires reverting to recognition of 12-month expected credit losses.



## NOTES (CONTINUED)

### 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### b) Significant accounting judgements, estimates and assumptions

##### - Measurement of expected credit losses (ECL): ( Continued)

- When one or more events that have a detrimental impact on the estimated future cash flows of a financial asset have occurred, the financial asset is considered credit-impaired and is migrated to Stage 3, and an allowance equal to lifetime expected losses continues to be recorded or the financial asset is written off.

**Assessment of significant increase in credit risk:** The determination of a significant increase in credit risk takes into account many different factors including a comparison of a financial instruments credit risk or PD at the reporting date and the credit or PD at the date of initial recognition. IFRS 9 however includes rebuttable presumptions that contractual payments that are overdue by more than 30 days will represent a significant increase in credit risk (stage 2) and contractual payments that are more than 90 days overdue will represent credit impairment (stage 3). The company uses these guidelines in determining the staging of its financial assets unless there is persuasive evidence available to rebut these presumptions.

For trade receivables, the company has applied the simplified model under IFRS 9 where lifetime expected credit loss allowance is recognised on the basis of a provisioning matrix.

The carrying amounts of the company's financial assets that are subject to impairment assessment are disclosed in note 17.

#### **Useful lives, depreciation methods and residual values of property, plant and equipment, intangible assets and right-of-use assets**

Management reviews the useful lives, depreciation methods and residual values of the items of property, plant and equipment, intangible assets and right-of-use assets on a regular basis. During the financial year, the directors determined no significant changes in the useful lives and residual values. The carrying amounts of property, plant and equipment and right-of-use assets are disclosed in notes 13 and 28 respectively.

#### **Accounting for leases under IFRS 16**

Management has made various judgements and estimates under IFRS 16 as detailed below :

**Incremental borrowing rate:** To determine the incremental borrowing rate, the company:

- where possible, uses recent third-party financing received as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk, which does not have recent third party financing; and
- makes adjustments specific to the lease, e.g.. term, country, currency and security.

**Lease term/period:** In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of warehouses, retail stores and equipment, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the company is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the company is typically reasonably certain to extend (or not terminate).
- Otherwise, the company considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.



**1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**b) Significant accounting judgements, estimates and assumptions (continued)**

**- Measurement of Expected Credit Losses (ECL) (continued):**

**Assessment of significant increase in credit risk (continued)**

Most extension options in offices and vehicles leases have not been included in the lease liability because the company could replace the assets without significant cost or business disruption.

The lease term is reassessed if an option is actually exercised (or not exercised) or the company becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

The carrying amounts of lease liabilities and right-of-use assets are disclosed in notes 15 and 28, respectively.

**Impairment of non-financial assets**

Impairment exists when the carrying amount of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs of disposing of the asset. The value in use calculation is based on a DCF model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the company is not yet committed to or significant future investments that will enhance the performance of the assets of the CGU being tested. The recoverable amount is sensitive to the discount rate used for the DCF model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes. The carrying amounts of property, plant and equipment and right-of-use assets are disclosed in notes 13 and 28, respectively.

**c) Revenue recognition**

The company recognizes revenue from distribution of products and provision of services. The company recognizes revenue as and when it satisfies a performance obligation by transferring control of a product or service to a customer. The amount of revenue recognized is the amount the company expects to receive in accordance with the terms of the contract, and excludes amounts collected on behalf of third parties, such as Value Added Tax.

**i) Sales from distribution of products**

Sales of distribution of products are recognised upon delivery to, and acceptance by the customer. Having accepted the goods, consumers do not have the right to return them. There is no variable element to the contract price, and payment, less any deposit already paid, is typically due within a period as agreed in the contract

**Other income**

- i) Interest income is accrued by reference to time in relation to the principal outstanding and the effective interest rate applicable.
- ii) Rental income from operating leases is recognised on a straight -line over the period of the lease



# **1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

## **d) Property, plant and equipment**

All property, plant and equipment is initially recorded at cost and thereafter stated at historical cost less accumulated depreciation. Historical cost comprises expenditure initially incurred to bring the asset to its location and condition ready for its intended use.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost can be reliably measured. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Freehold land and capital work in progress are not depreciated.

Leasehold land is depreciated over the remaining period of the lease.

Depreciation is calculated on a straight line basis to write down the cost of each asset, or the revalued amount, to its residual value over its estimated useful life detailed below;

|  | <u>Years</u> |
|--|--------------|
| Buildings                                  | '50          |
| Plant and machinery                        | 5 - 30       |
| Furniture, fittings and computer equipment | 3 - 5        |
| Motor Vehicles                             | 4 - 10       |

The assets residual values and useful lives and methods of depreciation are reviewed, and adjusted prospectively if appropriate,.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

An item of property, plant and equipment is derecognised upon disposal or when no future future economic benefits are expected from its use or disposal. Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. On disposal of revalued assets, amounts in the revaluation reserve relating to that asset are transferred to retained earnings.

## **e) Translation of foreign currencies**

Transactions in foreign currencies during the year are converted into Uganda Shillings (the functional currency), at the rates ruling at the transaction dates. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. The resulting differences from conversion and translation are dealt with in profit or loss in the year in which they arise.

## **f) Financial instruments**

Financial instruments are recognised when, and only when, the company becomes party to the contractual provisions of the instrument. All financial assets are recognised initially using the trade date accounting which is the date the company commits itself to the purchase or sale.

### **- Financial assets**

All financial assets are recognised initially using the trade date accounting which is the date the company commits itself to the purchase or sale.



**NOTES (CONTINUED)**

**1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**f). Financial instruments (continued)**

**- Financial assets ( continued)**

The company classifies its financial assets into the following categories:

**i) Amortised cost;**

Financial assets that are held within a business model whose objective is to hold assets in order to collect contractual cash flows, and for which the contractual terms of the financial asset give rise on specified dates to cash flows that are Solely Payments of Principal and Interest (SPPI) on the principal amount outstanding and are not designated at Fair Value Through Profit or Loss (FVTPL), are classified and measured at amortised cost; The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured.

**ii) Fair Value Through Other Comprehensive Income (FVTOCI):**

Financial assets that are held for collection of contractual cash flows where these cash flows comprise SPPI and also for liquidating the assets depending on liquidity needs and designated at FVTPL, are classified and measured at value through other comprehensive income (FVTOCI). Movements in the carrying amount are taken through OCI, except for recognition of impairment gain or losses, interest revenue and foreign exchange gain and losses. Gains and losses previously recognised in OCI are reclassified from equity to profit or loss on disposal of such instruments. Gains and losses related to equity instruments are not reclassified.

**iii) Fair Value Through Profit or Loss (FVTPL):**

Financial assets that do not meet the criteria for amortised cost or FVTOCI are measured at FVTPL. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented in the statement of profit or loss and other comprehensive income.

- Notwithstanding the above, the company may: on initial recognition of an equity investment that is not held for trading, irrevocably elect to classify and measure it at fair value through other comprehensive income
- on initial recognition of a debt instrument, irrevocably designate it as classified and measured at fair value through profit or loss if doing so eliminates or significantly reduces a measurement or recognition inconsistency.

At initial recognition of a financial asset, the company determines whether newly recognised financial assets are part of an existing business model or whether they reflect the commencement of a new business model. The company reassess its business models each reporting period to determine whether the business models have changed since the preceding period. For the current and prior reporting period the company has not identified a change in its business models.

**Derecognition/write off**

Financial assets are derecognised when the rights to receive cash flows from the financial asset have expired, the company has transferred substantially all risks and rewards of ownership, or when the company has no reasonable expectations of recovering the asset.

When a debt instrument measured at FVTOCI is derecognised, the cumulative gain/loss previously recognised in OCI is reclassified from equity to profit or loss. In contrast, for an equity investment designated as measured at FVTOCI, the cumulative gain/loss previously recognised in OCI is not subsequently reclassified to profit or loss but transferred within equity.



**1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**f). Financial instruments (continued)**

**- Financial assets (continued)**

**Impairment**

Debt instruments that are subsequently measured at amortised cost or at impairment assessment. No impairment loss is recognised on investments measured at FVTPL.

The company recognises loss allowances for Expected Credit Losses (ECLs) on the following financial instruments that are measured at amortised cost or at fair value through other comprehensive income(FVTOCI):

- cash and cash equivalents
- trade and other receivables
- other financial assets

The loss allowance is measured at an amount equal to the lifetime expected credit losses for trade receivables and for financial instruments for which:

- the credit risk has increased significantly since initial recognition; or
- there is observable evidence of impairment (a credit-impaired financial asset).

If, at the reporting date, the credit risk on a financial asset other than a trade receivable has not increased significantly since initial recognition, the loss allowance is measured for that financial instrument at an amount equal to 12-month expected credit losses. All changes in the loss allowance are recognised in profit or loss as impairment gains or losses.

**- Financial liabilities**

Financial liabilities that are held for trading (including derivatives), financial guarantee contracts, or commitments to provide a loan at a below-market interest rate are classified and measured at fair value through profit or loss. The company may also, on initial recognition, irrevocably designate a financial liability as at fair value through profit or loss if doing so eliminates or significantly reduces a measurement or recognition inconsistency.

- All other financial liabilities are classified and measured at amortised cost.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

All financial liabilities are classified as non-current except those held for trading, those 'expected to be settled in the company's normal operating cycle, those payable or expected to be paid within 12 months of the reporting date and those which the company does not have an unconditional right to defer settlement for at least 12 months after the reporting date.

**- Derecognition**

A financial liability is derecognised when the obligation under the liability is discharged 'or cancelled or expires. When an existing financial liability is replaced by another 'from the same lender on substantially different terms, or the terms of an existing liability are 'substantially modified, such an exchange or modification is treated as the derecognition 'of the original liability and the recognition of a new liability. The difference in the respective 'carrying amounts is recognised in profit or loss.

**- Offsetting financial instruments**

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when there is a currently enforceable legal right to offset the amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.



**NOTES (CONTINUED)**

**1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**g) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined by the first-in first-out (FIFO) method. The cost of finished goods and work-in-progress comprises raw materials, direct labour, and related production overheads other direct costs x borrowing costs. Net realisable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

**h) Cash and cash equivalents**

For the purposes of the statement of cash flows, cash and cash equivalents comprise cash in hand and deposits held at call with banks net of bank overdrafts, which are specifically used to fund working capital requirements.

In the statement of financial position, bank overdrafts, which are specifically used to fund working capital requirements are included within borrowings in current liabilities.

**i) Share capital**

Ordinary shares are classified as equity.

**j) Taxation**

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in the comprehensive income or in equity. In this case, the tax is also recognised in other comprehensive income or equity.

**Current tax**

Current tax is provided on the results for the year, adjusted in accordance with tax legislation.

**Deferred tax**

Deferred tax is provided using the liability method for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted at the reporting date. Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, the carry forward of unused tax credits and tax credits and unused tax losses can be utilised.

For the purposes of measuring deferred tax liabilities and deferred tax assets for investment properties that are measured using fair value model, the carrying amounts of such properties are presumed to be recoverable entirely through sale unless presumption is rebutted. The presumption is rebutted when the investment property is depreciable and held within a business model whose objective is to consume substantially all its economic benefits embodied in it over time rather than through sale.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

The company offsets deferred tax assets and deferred tax liabilities if, and only if, it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority.



**NOTES (CONTINUED)**

**1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**k) Accounting for leases**

The company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time.

**The company as lessee**

On the commencement date of each lease (excluding leases with a term, on commencement, of 12 months or less and leases for which the underlying asset is of low value) the company recognises a right-of-use asset and a lease liability.

The lease liability is measured at the present value of the lease payments that are not paid on that date. The lease payments include fixed payments, variable payments that depend on an index or a rate, amounts expected to be payable under residual value guarantees, and the exercise price of a purchase option if the company is reasonably certain to exercise that option. The lease payments are discounted at the interest rate implicit in the lease. If that rate cannot be readily determined, the company's incremental borrowing rate is used.

For leases that contain non-lease components, the company allocates the consideration payable to the lease and non-lease components based on their relative stand-alone components.

The right-of-use asset is initially measured at cost comprising the initial measurement of the lease liability, any lease payments made on or before the commencement date, any initial direct costs incurred, and an estimate of the costs of restoring the underlying asset to the condition required under the terms of the lease.

Subsequently the lease liability is measured at amortised cost, subject to remeasurement to reflect any reassessment, lease modifications, or revised fixed lease payments.

Leasehold land and buildings are subsequently carried at revalued amounts, based on annual/triennial valuations by external independent valuers, less accumulated depreciation and accumulated impairment losses. All other right-of-use assets are subsequently measured at cost less accumulated depreciation and any accumulated impairment losses, adjusted for any remeasurement of the lease liability. Depreciation is calculated using the straight-line method to of the underlying asset is not expected to pass to the company at the end of the lease term, the estimated useful life would not exceed the lease term.

Increases in the carrying amount arising on revaluation are recognised in other comprehensive income and accumulated in equity under the heading of revaluation surplus. Decreases that offset previous increases of the same asset are recognised in other comprehensive income. All other decreases are recognised in profit or loss. Annually, the difference between the depreciation charge based on the revalued carrying amount of the asset recognised in profit or loss and depreciation based on the asset's original cost (excess depreciation) is transferred from the revaluation reserve to the retained earnings.

For leases with a term, on commencement, of 12 months or less and leases for which the underlying asset is of low value, the total lease payments are recognised in profit or loss on a straight-line basis over the lease period.

**l) Employee entitlements**

The company and its employees also contribute to the National Social Security Fund (NSSF), a statutory defined contribution scheme registered under the NSSF Act. The company's contributions to the defined contribution scheme are charged to profit or loss in the year to which they relate.

**NOTES (CONTINUED)**

**1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**m) Comparatives**

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.



**NOTES (CONTINUED)**

|  | <b>2022</b><br><b>Shs'000</b> | <b>2021</b><br><b>Shs'000</b> |
|--|-------------------------------|-------------------------------|
| <b>2. Revenue from contracts with customers</b>                            |                               |                               |
| Recognised at a point in time:   |                               |                               |
| - Roofing tiles  | 23,143,573                    | 24,499,903                    |
| - Half Bricks  | 2,253,883                     | 2,280,876                     |
| - Max pans   | 6,507,395                     | 6,202,373                     |
| - Quarry Tiles   | 3,140,201                     | 2,464,973                     |
| - Bricks   | 770,052                       | 596,501                       |
| - Other products   | 800,993                       | 641,531                       |
| Revenue from sale of goods   | <u>36,616,097</u>             | <u>36,686,157</u>             |
| <b>3. Other operating income</b>   |                               |                               |
| Other income   | 222,246                       | 2,289,296                     |
| Interest income  | 797,782                       | -                             |
| Rental income  | 20,720                        | 23,175                        |
| Realized exchange gain   | 140,611                       | -                             |
| Unrealised exchange gain   | 518,705                       | -                             |
| <b>Total other operating income</b>  | <u>1,700,064</u>              | <u>2,312,471</u>              |
| <b>4. Operating profit</b>   |                               |                               |
| The following items have been charged in arriving at the operating profit: |                               |                               |
| Depreciation on property, plant and equipment (Note 13)                    | 4,114,107                     | 3,585,089                     |
| Depreciation on right-of-use assets (Note 28)                              | 241,424                       | 112,701                       |
| Amortisation of intangible assets (Note 14)                                | 2,807                         | 1,160                         |
| Directors' emoluments  | 300,502                       | 196,285                       |
| Audit fees   |                               |                               |
| - current year   | 60,000                        | 57,000                        |
| Repairs and maintenance  | 2,047,725                     | 2,675,201                     |
| Staff costs  | <u>12,540,210</u>             | <u>12,701,306</u>             |
| <b>5. Staff costs</b>  |                               |                               |
| Salaries and wages   | 8,618,746                     | 9,491,970                     |
| NSSF company contribution  | 924,395                       | 803,087                       |
| Gratuity and pension costs   | 857,234                       | 649,249                       |
| Leave transport and allowance  | 444,567                       | 192,071                       |
| Staff medical expenses   | 332,841                       | 279,823                       |
| Staff welfare expenses   | 599,335                       | 678,375                       |
| Staff termination pay  | 566,039                       | 236,013                       |
| Staff training costs   | 43,244                        | 46,323                        |
| Wages and allowance costs  | 153,313                       | 324,345                       |
| Staff uniforms   | 496                           | 50                            |
| <b>Total staff costs</b>   | <u>12,540,210</u>             | <u>12,701,306</u>             |
| The average number of persons employed during the year, by category, were: |                               |                               |
|  | <b>2022</b>                   | <b>2021</b>                   |
| Production   | 218                           | 234                           |
| Sales and distribution   | 33                            | 35                            |
| Management and administration  | <u>82</u>                     | <u>92</u>                     |
| <b>Total</b>   | <u>333</u>                    | <u>361</u>                    |

**6. Tax**

|  | <b>2022</b><br><b>Shs'000</b> | <b>2021</b><br><b>Shs'000</b> |
|--|-------------------------------|-------------------------------|
| Current tax  |                               |                               |
| Rental tax   | 955,607                       | 2,464,973                     |
| Deferred tax credit (Note 12)  | 6,216                         | 6,953                         |
|  | <u>(493,965)</u>              | <u>(923,393)</u>              |
| <b>Tax charge</b>  | <u><u>467,858</u></u>         | <u><u>1,548,533</u></u>       |
| The tax on the Company's loss before tax differs from the theoretical amount that would arise using the basic rate as follows: |                               |                               |
| Profit before tax  | <u>2,909,608</u>              | <u>7,469,095</u>              |
| Tax calculated at a rate of 30% (2021: 30%)  | 872,882                       | 2,240,729                     |
| Tax effect of:   |                               |                               |
| - expenses not deductible for tax purposes   | 215,455                       | 190,310                       |
| - (over) provision in prior year   | (37,869)                      | (299,896)                     |
| - adjustment to indexation on revalued assets not recognised   | <u>(582,610)</u>              | <u>(582,610)</u>              |
| <b>Tax charge</b>  | <u><u>467,858</u></u>         | <u><u>1,548,533</u></u>       |
| <b>Tax payable</b>   |                               |                               |
| At start of year   | (403,807)                     | 812,275                       |
| charge for the year  | (961,823)                     | (2,471,926)                   |
| Tax paid   | <u>1,154,171</u>              | <u>1,255,844</u>              |
| <b>At end of year</b>  | <u><u>(211,460)</u></u>       | <u><u>(403,807)</u></u>       |

**7. Dividends**

The directors recommend the payment of a dividend of Shs. 0.5 per share for the year (2021: Shs 1.5 per share) amounting to a total of Shs 450,000,000 (2021: Shs 1,350,000,000)

Payment of dividend is subject to a withholding tax at the rate of 10% for residents and 15% for companies. Payment of dividends to shares held by a Company resident in Uganda from a local subsidiary or associated company in which it controls (directly or indirectly) 25% or more of the shareholding are exempt from withholding tax.

**8. Earnings per share**

*- Basic*

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the year.

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of authorization of these financial statements.

|  | <b>2022</b><br><b>Shs'000</b> | <b>2021</b><br><b>Shs'000</b> |
|--|-------------------------------|-------------------------------|
| Profit attributable to equity holders      | 2,441,750                     | 5,920,562                     |
| Weighted average number of ordinary shares | <u>900,000</u>                | <u>900,000</u>                |
| <b>Basic earnings per share</b>            | <u><u>2.71</u></u>            | <u><u>6.58</u></u>            |



**NOTES (CONTINUED)**

**8. Earnings per share( continued)**

*- Diluted*

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. There were no potentially dilutive ordinary shares in issue as at 31 December 2022.

|  | 2022<br>Shs'000 | 2021<br>Shs'000 |
|--|-----------------|-----------------|
| Profit attributable to owners of the company                                   | 2,441,750       | 5,920,562       |
| Weighted average number of ordinary shares adjusted for the effect of dilution | 900,000         | 900,000         |
| Diluted earnings per share   | 2.71            | 6.58            |

**9. Share capital**

**Authorised, issued and fully paid:**

|   |         |         |
|---|---------|---------|
| 900,000,000 (2021: 900,000,000) ordinary shares at Shs 1 each | 900,000 | 900,000 |
|---|---------|---------|

|               |           |           |
|---------------|-----------|-----------|
| Share premium | 9,766,028 | 9,766,028 |
|---------------|-----------|-----------|

**10. Revaluation reserve**

**Property, plant and equipment**

|   |             |             |
|---|-------------|-------------|
| At start of year                                    | 2,211,762   | 3,571,186   |
| Transfer of excess depreciation for the year        | (1,942,034) | (1,942,034) |
| Deferred tax on the transfer of excess depreciation | 582,610     | 582,610     |
| At end of year                                      | 852,338     | 2,211,762   |

**11. Borrowings**

The borrowings are made up as follows:

**Non current**

|  |            |            |
|--|------------|------------|
| Borrowings from related parties (Note 24(iii)) | 20,600,381 | 20,600,381 |
|--|------------|------------|

The Loan from National Social Security Fund (NSSF) was obtained on the 27th day of December 2010 for 10 years with a grace period of 2 years from the first disbursement date. The loan amounting to UGX 11,050 Billion financing working capital i.e. UGX. 950 Million was for procurement of spare parts in Kajjansi, UGX. 3 Billion was for the procurement and installation of the kiln extension in Kamonkoli, 1UGX. 60 Million for payment of creditors reviewed by the parties and approved by the Lender, UGX. 3.3 Billion for repayment of a bridge finance loan by standard chartered bank and UGX. 3.6 Billion for retirement of outstanding loan arrears due to Standard Chartered Bank Uganda. An interest rate of 15% was charged on the loan and an arrangement fee of 1% of the loan amount was to be charged. A surcharge of 2% to be charged in case of default.

In July 2015, NSSF capped the interest on the loan and the total outstanding amount due was UGX. 20.6 Billion

The exposure of the Company's borrowings to interest rate changes and the contractual repricing dates at the reporting date are as follows:

|              | 2022<br>Shs'000 | 2021<br>Shs'000 |
|--------------|-----------------|-----------------|
| Over 5 years | 20,600,381      | 20,600,381      |

The fair values of current borrowings equal to their carrying amount, as the impact of discounting is not significant.

# 11. Borrowings (continued)

The carrying amounts of the Company's borrowings are denominated in Uganda shillings.

Maturity based on the repayment structure of non-current borrowings (excluding finance lease liabilities) is as follows:

|              | 2022<br>Shs'000 | 2021<br>Shs'000 |
|--------------|-----------------|-----------------|
| Over 5 years | 20,600,381      | 20,600,381      |

# 12. Deferred tax

Deferred tax is calculated, in full, on all temporary differences under the liability method using a principal tax rate of 30% (2021:30%). The movement on the deferred tax account is as follows:

|                          | 2022<br>Shs'000        | 2021<br>Shs'000        |
|--------------------------|------------------------|------------------------|
| At start of year         |                        |                        |
| Charge to profit or loss | 4,545,056<br>(493,965) | 5,468,450<br>(923,393) |
| At end of year           | 4,051,091              | 4,545,056              |

Deferred tax liability in the statement of financial position and deferred (charge)/credit to profit or loss are attributable to the following items:

|   | At start of<br>year<br>Shs'000 | Charge/(credi<br>t) to profit or<br>loss<br>Shs'000 | At end of<br>year<br>Shs'000 |
|---|--------------------------------|---|------------------------------|
| <b>Deferred tax liabilities</b>                                 |                                |   |                              |
| Property, plant and equipment<br>- accelerated tax depreciation | 6,781,152                      | (146,260)   | 6,634,892                    |
| Revaluation   | 636,683                        | (582,610)   | 54,073                       |
| Unrealised exchange gain  | 22,782                         | 43,875  | 66,657                       |
|   | 7,440,617                      | (684,995)   | 6,755,622                    |
| <b>Deferred tax assets</b>                                      |                                |   |                              |
| Unrealised exchange losses                                      | -                              | -   | -                            |
| Provision for impairment of trade receivables                   | (795,772)                      | 11,030  | (784,742)                    |
| Provision for bonus   | (180,000)                      | 180,000   | -                            |
| Unpaid interest   | (1,919,789)                    | -   | (1,919,789)                  |
|   | (2,895,561)                    | 191,030   | (2,704,531)                  |
| <b>Net deferred tax liability</b>                               | 4,545,056                      | (493,965)   | 4,051,091                    |



NOTES (CONTINUED)

13. Property, plant and equipment

Year ended 31 December 2022

| Cost                  | Land<br>Shs'000 | Buildings<br>Shs'000 | Plant and<br>machinery<br>Shs'000 | Furniture,<br>fittings and<br>computer<br>equipment<br>Shs'000 | Motor<br>vehicle<br>Shs'000 | Capital<br>work in<br>progress<br>Shs'000 | Total<br>Shs'000 |
|-----------------------|-----------------|----------------------|-----------------------------------|--|-----------------------------|---|------------------|
| At start of year      | 6,238,049       | 12,429,670           | 60,075,995                        | 2,325,062  | 3,285,343                   | 3,482,258                                 | 87,844,797       |
| Transfers from WIP    | 183,831         | 116,966              | 3,506,581                         | 97,786   | -                           | (3,905,163)                               | (8,420)          |
| Additions             | 231,642         | 188,142              | 410,109                           | 170,716  | 15,947                      | 10,200,935                                | 11,217,491       |
| Disposals             | -               | -                    | -                                 | (3,104)  | -                           | -   | (3,104)          |
| Reinstatement         | -               | -                    | 735,400                           | -  | 288,184                     | -   | 1,023,583        |
| Write off             | -               | (305,591)            | (675,963)                         | (3,771)  | -                           | (4,336)                                   | (989,660)        |
| At end of year        | 6,653,522       | 12,429,186           | 64,052,122                        | 2,586,690  | 3,589,474                   | 9,773,694                                 | 99,084,688       |
| <b>Depreciation</b>   |                 |                      |                                   |  |                             |   |                  |
| At start of year      | -               | 4,019,595            | 36,620,591                        | 1,276,166  | 1,865,344                   | -   | 43,781,696       |
| Reclassification      | -               | (1,283)              | 20                                | (32,569)   | 40,299                      | -   | 6,466            |
| Charge for the year   | -               | 293,852              | 2,816,191                         | 592,354  | 411,710                     | -   | 4,114,107        |
| Reinstatement         | -               | -                    | 735,400                           | -  | 288,184                     | -   | 1,023,583        |
| Write off             | -               | (144,726)            | (358,756)                         | (112)  | -                           | -   | (503,594)        |
| Disposals             | -               | -                    | -                                 | (3,104)  | -                           | -   | (3,104)          |
| At end of year        | -               | 4,167,437            | 39,813,445                        | 1,832,735  | 2,605,537                   | -   | 48,419,155       |
| <b>Net book value</b> | 6,653,522       | 8,261,749            | 24,238,677                        | 753,955  | 983,937                     | 9,773,694                                 | 50,665,534       |

**NOTES (CONTINUED)**

**13. Property, plant and equipment**

**Year ended 31 December 2021**

| <b>Cost</b>           | <b>Land<br/>Shs'000</b> | <b>Buildings<br/>Shs'000</b> | <b>Plant and<br/>machinery<br/>Shs'000</b> | <b>Furniture,<br/>fittings and<br/>Shs'000</b> | <b>Motor<br/>vehicle<br/>Shs'000</b> | <b>Capital work<br/>in progress<br/>Shs'000</b> | <b>Total<br/>Shs'000</b> |
|-----------------------|-------------------------|------------------------------|--|--|--------------------------------------|---|--------------------------|
| At start of year      | 2,405,118               | 12,343,520                   | 64,403,791                                 | 2,183,534                                      | 3,755,338                            | 1,950,765                                       | 87,042,066               |
| Transfers from/(to)   | -                       | 135,420                      | 271,462                                    | 25,469   | 287,024                              | (727,795)                                       | -                        |
| Additions             | 3,832,931               | 26,442                       | 1,377,975                                  | 746,867  | 823,629                              | 2,259,288                                       | 9,067,132                |
| Disposals             | -                       | -                            | -  | (200)  | (55,585)                             | -   | (55,785)                 |
| Write off             | -                       | (75,712)                     | (5,977,233)                                | (630,608)                                      | (1,525,063)                          | -   | (8,208,616)              |
| At end of year        | 6,238,049               | 12,429,670                   | 60,075,995                                 | 2,325,062                                      | 3,285,343                            | 3,482,258                                       | 87,844,797               |
| <b>Depreciation</b>   |                         |                              |  |  |                                      |   |                          |
| At start of year      | -                       | 3,742,291                    | 39,988,872                                 | 1,374,971                                      | 3,233,647                            | -   | 48,339,781               |
| Reclassification      | -                       | 16,972                       | (17,175)                                   | (2,453)  | 2,656                                | -   | -                        |
| Charge for the year   | -                       | 281,818                      | 2,572,598                                  | 520,914  | 209,689                              | -   | 3,585,019                |
| Write off             | -                       | (21,486)                     | (5,923,704)                                | (617,066)                                      | (1,525,063)                          | -   | (8,087,319)              |
| Disposals             | -                       | -                            | -  | (200)  | (55,585)                             | -   | (55,785)                 |
| At end of year        | -                       | 4,019,595                    | 36,620,591                                 | 1,276,166                                      | 1,865,344                            | -   | 43,781,696               |
| <b>Net book value</b> | <b>6,238,049</b>        | <b>8,410,075</b>             | <b>23,455,404</b>                          | <b>1,048,896</b>                               | <b>1,419,999</b>                     | <b>3,482,258</b>                                | <b>44,054,681</b>        |

**14 Intangible assets**

**Year ended 31 December 2022**

| <b>Cost</b>                            | <b>2022<br/>Shs'000</b> | <b>2021<br/>Shs'000</b> |
|--|-------------------------|-------------------------|
| At start of year                       | 8,420                   | -                       |
| Reclassification from work in progress | -                       | 8,420                   |
| At end of year                         | 8,420                   | 8,420                   |
| <b>Depreciation</b>                    |                         |                         |
| At start of year                       | 1,160                   | -                       |
| Charge for the year                    | 2,807                   | 1,160                   |
| At end of year                         | 3,967                   | 1,160                   |
| <b>At end of year</b>                  | <b>4,453</b>            | <b>7,260</b>            |



| 15. Prepaid operating lease | 2022<br>Shs'000  | 2021<br>Shs'000  |
|-----------------------------|------------------|------------------|
| <b>Cost</b>                 |                  |                  |
| At start of year            |                  |                  |
| Additions                   | 2,814,951        | 1,359,877        |
|                             | 476,494          | 1,455,074        |
| <b>At end of year</b>       | <b>3,291,445</b> | <b>2,814,951</b> |
| <b>Depreciation</b>         |                  |                  |
| At start of year            |                  |                  |
| Reclassification            | 646,698          | 533,997          |
| Charge for the year         | (6,466)          | -                |
|                             | 241,424          | 112,701          |
| <b>At end of year</b>       | <b>881,656</b>   | <b>646,698</b>   |
| <b>At end of year</b>       | <b>2,409,789</b> | <b>2,168,253</b> |
| <b>16. Inventories</b>      |                  |                  |
| Spares and consumables      | 3,256,127        | 4,819,304        |
| Work in progress            | 1,355,104        | 1,645,066        |
| Finished goods              | 1,518,459        | 1,103,213        |
| Goods in transit            | 37,178           | 390,621          |
| <b>Total inventory</b>      | <b>6,166,868</b> | <b>7,958,204</b> |

The cost of inventory recognised as an expense amounted to Shs 2.9 billion ( 2021: 2.7 billion) has been included under 'Cost of sales' in the profit or loss.

| 17. Trade and other receivables          | 2022<br>Shs'000  | 2021<br>Shs'000  |
|--|------------------|------------------|
| <b>Current</b>                           |                  |                  |
| Trade receivables                        | 4,047,412        | 4,723,832        |
| Less: expected credit losses             | (2,615,804)      | (2,652,572)      |
| <b>Net trade receivables</b>             | <b>1,431,608</b> | <b>2,071,260</b> |
| Prepayments                              | 47,188           | 393,466          |
| Other receivables                        | 7,645,629        | 2,334,719        |
| <b>Total trade and other receivables</b> | <b>9,124,425</b> | <b>4,799,445</b> |

| Trade and other<br>receivables | 2022<br>Gross<br>amount<br>Shs'000 | 2022<br>ECL<br>allowance<br>Shs'000 | 2022<br>Carrying<br>amount<br>Shs'000 | 2021<br>Gross<br>amount<br>Shs'000 | 2021<br>ECL<br>allowance<br>Shs'000 | 2021<br>Carrying<br>amount<br>Shs'000 |
|--------------------------------|------------------------------------|-------------------------------------|---------------------------------------|------------------------------------|-------------------------------------|---------------------------------------|
| Trade receivables              | 4,047,412                          | (2,615,804)                         | 1,431,608                             | 4,723,832                          | (2,652,572)                         | 2,071,260                             |
| Prepayments                    | 47,188                             | -                                   | 47,188                                | 393,466                            | -                                   | 393,466                               |
| Other receivables              | 7,645,629                          | -                                   | 7,645,629                             | 2,334,719                          | -                                   | 2,334,719                             |
|                                | <b>11,740,229</b>                  | <b>(2,615,804)</b>                  | <b>9,124,425</b>                      | <b>7,452,017</b>                   | <b>(2,652,572)</b>                  | <b>4,799,445</b>                      |

The carrying amounts of the company's other receivables are denominated in Uganda Shillings.

**NOTES (CONTINUED)**

**18. Cash and cash equivalents**

|  | <b>2022</b><br><b>Shs'000</b> | <b>2021</b><br><b>Shs'000</b> |
|--|-------------------------------|-------------------------------|
| Cash at bank and in hand   | 1,370,507                     | 5,903,531                     |
| The carrying amounts of the company's cash and cash equivalents are denominated in the following currencies: |                               |                               |
| Uganda Shillings   | 1,298,135                     | 5,697,463                     |
| US Dollars   | 40,987                        | 206,068                       |
| Euros  | 31,385                        | -                             |
|  | <u>1,370,507</u>              | <u>5,903,531</u>              |

**19. Investment in securities**

**Non-current**

|                |           |           |
|----------------|-----------|-----------|
| Treasury bonds | 6,457,950 | 9,527,126 |
|----------------|-----------|-----------|

**Current**

|                                |                  |                  |
|--------------------------------|------------------|------------------|
| Accrued treasury bond interest | 420,426          | -                |
|                                | <u>6,878,376</u> | <u>9,527,126</u> |

The maturity analysis for the treasury bills and treasury bonds is summarised below.

Treasury bond  
Maturing within 12 years

|                                 |                  |                  |
|---------------------------------|------------------|------------------|
| Opening balance                 | 9,527,126        | 4,742,120        |
| Additions                       | -                | 4,508,456        |
| Interest earned                 | 869,512          | 1,211,107        |
| Principal and Interest received | (3,342,065)      | (838,926)        |
| Fair value loss                 | (104,467)        | (14,613)         |
| Withholding Tax                 | (71,730)         | (81,018)         |
|                                 | <u>6,878,376</u> | <u>9,527,126</u> |

**20. Staff advances**

Staff advances comprise of the following:

|                       |                |                |
|-----------------------|----------------|----------------|
| At start of year      | 120,810        | 86,055         |
| Advances to staff     | 309,082        | 320,257        |
| Receipts from staff   | (301,701)      | (285,501)      |
| <b>At end of year</b> | <u>128,191</u> | <u>120,810</u> |

Staff advances are unsecured and due within three months from the reporting date.



**NOTES (CONTINUED)**

| 21. Trade and other payables          | 2022<br>Shs'000  | 2021<br>Shs'000  |
|---------------------------------------|------------------|------------------|
| <b>Current</b>                        |                  |                  |
| Trade payables                        | 4,375,960        | 3,798,787        |
| Advances from customers               | 3,382,649        | 2,726,482        |
| Accruals                              | 899,174          | 293,626          |
| Other payables                        | 830,096          | 1,513,905        |
| <b>Total trade and other payables</b> | <b>9,487,879</b> | <b>8,332,800</b> |

In the opinion of the directors, the carrying amounts of trade and other payables approximate to their fair value.  
The carrying amounts of the Company's trade and other payables are denominated in Uganda Shillings  
The maturity analysis of company's trade and other payables is as follows:

| Year ended 31 December 2022        | 0 to 1<br>month<br>Shs'000 | 2 to 3 months<br>Shs'000 | 4 to 12<br>months<br>Shs'000 | Total<br>Shs'000 |
|------------------------------------|----------------------------|--------------------------|------------------------------|------------------|
| Trade payables                     | 1,506,519                  | 1,286,703                | 1,582,738                    | 4,375,960        |
| Advances from customers            | 1,786,784                  | 29,678                   | 1,566,187                    | 3,382,649        |
| Accruals                           | 899,174                    | -                        | -                            | 899,174          |
| Other payables                     | 830,096                    | -                        | -                            | 830,096          |
|                                    | <u>5,022,573</u>           | <u>1,316,381</u>         | <u>3,148,925</u>             | <u>9,487,879</u> |
| <b>Year ended 31 December 2021</b> |                            |                          |                              |                  |
| Trade payables                     | 1,023,667                  | 1,354,342                | 1,420,778                    | 3,798,787        |
| Advances from customers            | 627,091                    | 1,090,592                | 1,008,799                    | 2,726,482        |
| Accruals                           | 293,626                    | -                        | -                            | 293,626          |
| Other payables                     | 1,113,755                  | 150                      | 400,000                      | 1,513,905        |
|                                    | <u>3,058,138</u>           | <u>2,445,084</u>         | <u>2,829,577</u>             | <u>8,332,800</u> |

**22. Retirement benefit obligations**

The company has a defined contribution gratuity scheme for all permanent and contract employees who qualify. Under the plan, the computation of the benefits payable to the employees for each completed year of service is as follows;

Effective 1st June 2016, the Board reviewed the Company contribution to 10% of gross monthly salary for all employees.

|                            | 2022<br>Shs'000 | 2021<br>Shs'000 |
|----------------------------|-----------------|-----------------|
| At start of year           | 878             | -               |
| Contributions for the year | 1,456,792       | 773,780         |
| Payments for the year      | (823,420)       | (772,902)       |
| At end of year             | <u>634,250</u>  | <u>878</u>      |

**NOTES (CONTINUED)**

**23. Cash from operations**

|   | <b>2022</b>      | <b>2021</b>       |
|---|------------------|-------------------|
|   | <b>Shs'000</b>   | <b>Shs'000</b>    |
| Reconciliation of profit before tax to cash used in operations: |                  |                   |
| Profit before tax   | 2,909,608        | 7,469,095         |
| <b>Adjustments for:</b>   |                  |                   |
| Depreciation on property, plant and equipment (Note 13)         | 4,114,107        | 3,585,019         |
| Amortization of prepaid operating lease rentals (Note 15)       | 241,424          | 112,701           |
| Amortisation on software (Note 14)                              | 2,807            | 1,160             |
| Amortization of right of use asset (Note 28)                    | 9,340            | -                 |
| Write offs  | 486,066          | 121,296           |
| Interest income   | (797,782)        | -                 |
| Interest on finance lease                                       | 5,604            | -                 |
| Restatement of loan   | -                | 7,543             |
| Fair value loss on for trading financial assets                 | 104,467          | -                 |
| Expected credit losses  | (36,768)         | 170,869           |
| <b>Changes in working capital:</b>                              |                  |                   |
| - inventories   | 1,791,336        | 783,007           |
| - trade and other receivables                                   | (4,288,212)      | (3,174,701)       |
| - staff loans   | (7,381)          | (34,755)          |
| - retirement benefits obligation                                | 633,372          | 878               |
| - trade and other payables                                      | 1,155,079        | 1,492,254         |
| Cash from operations  | <u>6,323,067</u> | <u>10,534,366</u> |

**24. Related party transactions and balances**

The Company is controlled by National Social Security Fund incorporated Uganda, which owns 32% of the Company's shares. The remaining 68% of the shares are the general public.

|   | <b>2022</b>      | <b>2021</b>      |
|---|------------------|------------------|
|   | <b>Shs'000</b>   | <b>Shs'000</b>   |
| <b>i) Key management compensation (including directors' remuneration)</b> |                  |                  |
| Short term employee benefits  | 2,117,000        | 803,087          |
| Termination benefits  | -                | 236,013          |
|   | <u>2,117,000</u> | <u>1,039,100</u> |

The Key management personnel include the Managing Director, Head of Internal Audit, Head of Finance, Head of Human Resource and Support Services, Head of Sales and Marketing and Head of Production.

**ii) Directors' benefits and other remuneration**

|          |                |                |
|----------|----------------|----------------|
| Salaries | <u>300,502</u> | <u>196,285</u> |
|----------|----------------|----------------|

**iii) Borrowings from related parties**

|                |                   |                   |
|----------------|-------------------|-------------------|
| At start       | 20,600,381        | 20,592,838        |
| Restatement    | -                 | 7,543             |
| At end of year | <u>20,600,381</u> | <u>20,600,381</u> |

**25. Risk management objectives and policies**

**Financial risk management**

The Company's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and interest rate risk), credit risk and liquidity risk.



## 25. Risk management objectives and policies (continued)

### Financial risk management (continued)

The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance.

Risk management is carried out by the management under policies approved by the board of directors. Management identifies, evaluates and hedges financial risks in close co-operation with various departmental heads. The board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial

#### (a) Market risk

##### - Foreign exchange risk

The Company is exposed to foreign exchange risk arising from currency exposure primarily with respect to the US Dollar. The risk arises from future transactions, assets and liabilities in the statement of financial position date.

The table below summarises the effect on post-tax loss and components of equity had the Uganda Shilling weakened by 10% against the US Dollar, with all other variables held. If the Uganda shilling strengthened against each currency, the effect would have been the opposite.

|                             | 2022<br>Shs'000 | 2021<br>Shs'000 |
|-----------------------------|-----------------|-----------------|
| Effect on profit - decrease | 55,726          | 158,672         |

A 10% sensitivity rate is being used when reporting foreign risk internally to key management personnel and represents managements assessment of the reasonably possible change in foreign exchange rates.

#### (b) Credit risk

Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to customers, including outstanding receivables.

Management assesses the credit quality of the customer, taking into account their financial position, past experience and other factors.

Individual limits are set based on internal or external information in accordance with limits set by the management. The utilisation of credit limits is regularly monitored.

In assessing whether the credit risk on a financial asset has increased significantly, the company compares the risk of default occurring on the financial asset as at the reporting date with the risk of default occurring on that financial asset as at the date of initial recognition. In doing so, the company considers reasonable and supportable information that is indicative of significant increases in credit risk since initial recognition and that is available without undue cost or effort. There is a rebuttable assumption that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due.

For these purpose default is defined as having occurred if the debtor is in breach of contractual obligations, or if information is available internally or externally that suggests that the debtor unlikely to be able to meet its obligations. However, there is a rebuttable assumption that that default does not occur later than when a financial asset is 90 days past due.

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit impaired include observable data about the following events:

- significant financial difficulty of the debtor
- a breach of contract
- it is probable that the debtor will enter bankruptcy
- the disappearance of an active market for the financial asset because of financial difficulties.

**25. Risk management objectives and policies (continued)**

**Financial risk management (continued)**

**(b) Credit risk (continued)**

The gross carrying amount of financial assets with exposure to credit risk at the balance sheet date was as follows:

| Basis for measurement of loss allowance | Lifetime expected credit losses |                 |
|---|---------------------------------|-----------------|
|   | 2022<br>Shs'000                 | 2021<br>Shs'000 |
| <b>As at 31 December</b>                |                                 |                 |
| Trade receivables                       | 4,047,412                       | 4,723,832       |
| Other receivables                       | 7,645,629                       | 2,334,719       |
| Cash at bank                            | 1,370,507                       | 5,903,531       |
| Gross carrying amount                   | 13,063,548                      | 12,962,082      |
| Loss allowance                          | (2,615,804)                     | (2,652,572)     |
| Exposure to credit risk                 | 10,447,744                      | 10,309,510      |

Financial assets for which the loss allowance has been measured at an amount equal to lifetime expected credit losses have been analysed above based on their credit risk ratings as follows:

- financial assets for which credit risk has increased significantly since initial recognition but that are not credit impaired;
- financial assets that are credit impaired at the balance sheet date;
- at an amount equal to lifetime expected credit losses, based, as a practical expedient, on provision matrices.

|                                    | Cash and cash equivalents<br>Shs'000 | Trade receivables<br>Shs'000 | Total<br>Shs'000 |
|------------------------------------|--------------------------------------|------------------------------|------------------|
| <b>Year ended 31 December 2022</b> |                                      |                              |                  |
| At start of year                   | -                                    | (2,652,573)                  | (2,652,573)      |
| Changes relating to assets         | -                                    | 36,768                       | 36,768           |
| At end of year                     | -                                    | (2,615,805)                  | (2,615,805)      |
| <b>Year ended 31 December 2021</b> |                                      |                              |                  |
| At start of year                   | -                                    | (2,481,704)                  | (2,481,704)      |
| Changes relating to assets         | -                                    | (170,869)                    | (170,869)        |
| At end of year                     | -                                    | (2,652,573)                  | (2,652,573)      |



**NOTES (CONTINUED)**

**25. Risk management objectives and policies (continued)**

**Financial risk management (continued)**

**(c) Liquidity risk**

Cash flow forecasting is performed by the finance department of the Company by monitoring the Company's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the company does not breach borrowing limits or covenants on any of its borrowing facilities.

Prudent liquidity risk management implies maintaining sufficient cash the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the underlying businesses, the company's management maintains flexibility in funding by maintaining availability under committed credit lines.

Note 11 and 21 discloses the maturity analysis of the borrowings and trade payables respectively.

The table below discloses the undiscounted maturity profile of the Company's financial liabilities:

| <b>Year ended 31 December 2022</b> | <b>Interest rate %age</b> | <b>Between 1-3months Shs'000</b> | <b>Between 3-12 months Shs'000</b> | <b>More than 5 years Shs'000</b> | <b>Total Shs'000</b> |
|------------------------------------|---------------------------|----------------------------------|------------------------------------|----------------------------------|----------------------|
| Interest bearing liabilities       |                           |                                  |                                    |                                  |                      |
| - Borrowings                       | 15%                       | -                                | -                                  | 20,600,381                       | 20,600,381           |
| Non-interest bearing liabilities   |                           |                                  |                                    |                                  |                      |
| - Trade and other payables         |                           | 5,022,573                        | 4,465,306                          | -                                | 9,487,879            |
| <b>Year ended 31 December 2021</b> |                           |                                  |                                    |                                  |                      |
| Interest bearing liabilities       |                           |                                  |                                    |                                  |                      |
| - Borrowings                       | 15%                       | -                                | -                                  | 20,600,381                       | 20,600,381           |
| Non- Interest bearing liabilities  |                           |                                  |                                    |                                  |                      |
| - Trade and other payables         |                           | 3,058,138                        | 5,274,661                          | -                                | 8,332,799            |

**26. Capital management**

**Internally imposed capital requirements**

The Company's objectives when managing capital are:

- to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk;
- to comply with the capital requirements set out by the Company's lenders;
- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- to maintain a strong asset base to support the development of business, and
- to maintain an optimal capital structure to reduce the cost of capital.

The Company sets the amount of capital in proportion to risk. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may issue new shares or sell assets to reduce debt. Consistently with others in the industry, the Company monitors capital on the basis of the debt-to-adjusted capital ratio. This ratio is calculated as a of Net debt/capital. Net debt is calculated as total debt (as shown in the statement of financial position) less cash and cash equivalents. Capital comprises all components of equity (i.e. share capital, share premium, revaluation reserve, proposed dividends and retained earnings).

**26. Capital management (continued)**

**Internally imposed capital requirements (continued)**

The gearing ratios at 31 December 2022 and 2021 were as follows:

|  | <b>2022</b><br><b>Shs'000</b> | <b>2021</b><br><b>Shs'000</b> |
|--|-------------------------------|-------------------------------|
| Total borrowings (Note 11)               | 20,600,381                    | 20,600,381                    |
| Less cash and cash equivalents (Note 18) | <u>(1,370,507)</u>            | <u>(5,903,531)</u>            |
| Net debt                                 | <u>19,229,874</u>             | <u>14,696,850</u>             |
| Total equity                             | <u>41,748,138</u>             | <u>40,656,388</u>             |
| Gearing ratio                            | <u>0.46</u>                   | <u>0.36</u>                   |

**Externally imposed capital requirements**

The Company's bankers have established certain guidelines for the management of capital and working capital. These are

- dividend pay-outs and any changes in the capital structure of the Company must first be approved in writing by the bankers.

**27. Segment information**

For management purposes, the company is organised into two business units based on the factory location and has two reportable operating segments that is Kajjansi and Kamonkoli factory. No operating segments have been aggregated to form these reportable operating segments.

Management monitors the operating results of its operating units separately for the purpose of making decisions about resource allocations and performance assessments. Segment performance is evaluated based on operating profit or loss in the financial statements.

The segment results for the year ended 31 December 2022 and 2021 were as follows;

| <b>Statement of profit or loss</b>       | <b>Kajjansi</b><br><b>factory</b> | <b>Kamonkoli</b><br><b>factory</b> | <b>Total</b>        |
|--|-----------------------------------|------------------------------------|---------------------|
| <b>31 December 2022</b>                  | <b>Shs'000</b>                    | <b>Shs'000</b>                     | <b>Shs'000</b>      |
| Revenue from contracts with customers    | 24,929,000                        | 11,687,097                         | 36,616,097          |
| Cost of sales                            | <u>(14,045,394)</u>               | <u>(7,832,160)</u>                 | <u>(21,877,554)</u> |
| <b>Gross profit</b>                      | 10,883,606                        | 3,854,937                          | 14,738,543          |
| Other operating income                   | 1,740,114                         | (40,050)                           | 1,700,064           |
| (Increase)/decrease in impairment losses | 36,768                            | -                                  | 36,768              |
| Selling and distribution expenses        | (597,332)                         | (382,087)                          | (979,419)           |
| Administrative expenses                  | (8,335,413)                       | (2,143,895)                        | (10,479,308)        |
| Other operating expenses                 | <u>(1,592,748)</u>                | <u>(508,688)</u>                   | <u>(2,101,436)</u>  |
| <b>Operating profit</b>                  | <u>2,134,995</u>                  | <u>780,217</u>                     | <u>2,915,212</u>    |
| Finance costs                            | <u>(3,811)</u>                    | <u>(1,793)</u>                     | <u>(5,604)</u>      |
| <b>Profit before tax</b>                 | <u>2,131,184</u>                  | <u>778,424</u>                     | <u>2,909,608</u>    |



**27. Segment information (continued)**

| <b>Statement of profit or loss</b>       | <b>Kajjansi<br/>factory<br/>Shs'000</b> | <b>Kamonkoli<br/>factory<br/>Shs'000</b> | <b>Total<br/>Shs'000</b> |
|--|---|--|--------------------------|
| <b>31 December 2021</b>                  |   |  |                          |
| Revenue from contracts with customers    | 25,207,463                              | 11,478,694                               | 36,686,157               |
| Cost of sales                            | (12,229,830)                            | (7,218,207)                              | (19,448,037)             |
| <b>Gross profit</b>                      | <b>12,977,633</b>                       | <b>4,260,487</b>                         | <b>17,238,120</b>        |
| Other operating income                   | 1,519,731                               | 792,740                                  | 2,312,471                |
| (Increase)/decrease in impairment losses | (109,356)                               | (61,513)                                 | (170,869)                |
| Selling and distribution expenses        | (1,533,426)                             | (134,050)                                | (1,667,476)              |
| Administrative expenses                  | (6,610,834)                             | (1,928,978)                              | (8,539,812)              |
| Other operating expenses                 | (1,426,563)                             | (276,776)                                | (1,703,339)              |
| <b>Operating profit</b>                  | <b>4,817,185</b>                        | <b>2,651,910</b>                         | <b>7,469,095</b>         |
| <b>Profit before tax</b>                 | <b>4,817,185</b>                        | <b>2,651,910</b>                         | <b>7,469,095</b>         |
| <b>Statement of financial position</b>   | <b>Kajjansi<br/>factory<br/>Shs'000</b> | <b>Kamonkoli<br/>factory<br/>Shs'000</b> | <b>Total<br/>Shs'000</b> |
| <b>31 December 2022</b>                  |   |  |                          |
| Equity                                   | (37,102,945)                            | (4,645,192)                              | (41,748,138)             |
| Non-current liabilities                  | (8,918,906)                             | (15,887,606)                             | (24,806,513)             |
| Non-current assets                       | 39,995,962                              | 19,681,861                               | 59,677,823               |
| Current assets                           | 13,987,375                              | 3,223,041                                | 17,210,416               |
| Current liabilities                      | (7,961,486)                             | (2,372,103)                              | (10,333,589)             |
| <b>31 December 2021</b>                  |   |  |                          |
| Equity                                   | (37,443,278)                            | (3,329,176)                              | (40,772,455)             |
| Non-current liabilities                  | (9,404,768)                             | (16,081,452)                             | (25,486,220)             |
| Non-current assets                       | 29,574,513                              | 18,202,846                               | 47,777,359               |
| Current assets                           | 25,637,865                              | 4,673,628                                | 30,311,493               |
| Current liabilities                      | (8,364,331)                             | (3,465,846)                              | (11,830,177)             |

**28. Right-of use assets**

| <b>Year ended 31 August</b> | <b>2022<br/>Shs'000</b> |
|-----------------------------|-------------------------|
| <b>Cost</b>                 |                         |
| At start of year            | -                       |
| Addition                    | 149,437                 |
| At end of year              | 149,437                 |
| <b>Amortisation</b>         |                         |
| At start of year            | -                       |
| Charge for the year         | 9,340                   |
| At end of year              | 9,340                   |
| <b>Right of use asset</b>   | <b>140,097</b>          |

**SCHEDULE OF MANUFACTURING ACCOUNT**

|  | 2022<br>Shs'000   | 2021<br>Shs'000   |
|--|-------------------|-------------------|
| <b>1. COST OF SALES</b>                              |                   |                   |
| Opening stock of finished goods and work-in-progress | 2,748,279         | 2,617,609         |
| Purchases  | 5,584,882         | 4,546,006         |
| Production costs (1.1)                               | 16,406,281        | 15,032,701        |
| Closing stock of finished goods and work-in-progress | (2,873,563)       | (2,748,279)       |
| <b>Total cost of sales</b>                           | <b>21,865,879</b> | <b>19,448,037</b> |
| <b>1.1 Production costs</b>                          |                   |                   |
| Utilities  | 2,112,925         | 1,827,447         |
| Repairs and maintenance                              | 1,941,825         | 2,516,144         |
| Transportation expenses                              | 843,005           | 782,230           |
| Loading and offloading costs                         | 303,719           | 213,430           |
| Sales outlet expenses                                | 23,956            | 30,051            |
| Salaries and wages                                   | 3,940,394         | 3,877,955         |
| Casual labour wages                                  | 3,150,414         | 1,857,133         |
| NSSF company contribution                            | 442,772           | 389,463           |
| Staff pension and gratuity                           | 413,850           | 337,491           |
| Staff welfare  | 137,665           | 133,267           |
| Insurance  | 279,565           | 201,729           |
| Professional fees                                    | -                 | 8,615             |
| Bonus  | -                 | 285,148           |
| Depreciation of property, plant and equipment        | 2,816,191         | 2,572,598         |
| <b>Total production costs</b>                        | <b>16,406,281</b> | <b>15,032,701</b> |



**SCHEDULE OF EXPENDITURE**

|  | <b>2022</b>       | <b>2021</b>      |
|--|-------------------|------------------|
|  | <b>Shs'000</b>    | <b>Shs'000</b>   |
| <b>1. SELLING AND DISTRIBUTION EXPENSES</b>    |                   |                  |
| Business promotion expenses                    | 358,897           | 148,211          |
| Donations                                      | 17,274            | -                |
| Bonus costs                                    | -                 | 314,952          |
| Repairs and maintenance                        | 173,346           | 138,334          |
| Public relations and entertainment expenses    | 7,700             | 2,731            |
| Sports and recreation costs                    | 10,700            | 2,999            |
| Transport expenses                             | 245,391           | 729,492          |
| Commission expense                             | 76,755            | 233,570          |
| Subscriptions expenses                         | 64,282            | 23,799           |
| After sale services                            | 7,510             | -                |
| Research and development                       | 17,564            | 73,388           |
| <b>Total selling and distribution expenses</b> | <b>979,419</b>    | <b>1,667,476</b> |
| <b>2. ADMINISTRATIVE EXPENSES</b>              |                   |                  |
| <b>Employment:</b>                             |                   |                  |
| Salaries and wages                             | 4,678,352         | 3,756,882        |
| NSSF company contribution                      | 481,623           | 413,624          |
| Gratuity and pension costs                     | 443,384           | 311,758          |
| Leave transport and allowance                  | 444,567           | 192,071          |
| Staff medical expenses                         | 332,841           | 279,823          |
| Staff welfare expenses                         | 461,670           | 545,108          |
| Staff termination pay                          | 566,039           | 236,013          |
| Staff training costs                           | 43,244            | 46,323           |
| Wages and allowance costs                      | 153,313           | 324,345          |
| Staff uniforms                                 | 496               | 50               |
| <b>Total employment costs</b>                  | <b>7,605,529</b>  | <b>6,105,997</b> |
| <b>Other administrative expenses</b>           |                   |                  |
| Directors' remuneration                        | 300,502           | 196,285          |
| Annual general meeting expenses                | 204,353           | 111,533          |
| Audit fees                                     |                   |                  |
| - current year                                 | 60,000            | 57,000           |
| Legal and professional fees                    | 168,683           | 276,601          |
| Consultancy fees                               | 412,340           | 511,229          |
| Travel expenses                                | 205,573           | 181,964          |
| Printing and stationery expenses               | 30,910            | 43,899           |
| Other expenses                                 | 225,920           | 118,148          |
| Bank charges                                   | 108,792           | 109,618          |
| Telephone and communication costs              | 291,142           | 257,190          |
| Write offs                                     | 684,043           | 121,296          |
| Fuel   | 193,196           | 59,854           |
| Unrealised exchange loss                       | -                 | (75,940)         |
| Realised forex loss                            | -                 | 75,418           |
| Withholding tax expense                        | -                 | 389,720          |
| <b>Total other administrative expenses</b>     | <b>2,885,454</b>  | <b>2,433,815</b> |
| <b>Total administrative expenses</b>           | <b>10,490,983</b> | <b>8,539,812</b> |

**NOTES (CONTINUED)**

|                            |                |
|----------------------------|----------------|
| <b>29. Lease liability</b> | <b>2022</b>    |
|                            | <b>Shs'000</b> |
| <b>Non current</b>         |                |
| Lease liability            | 155,041        |

The total cash outflow for leases in the year was:

|  |         |
|--|---------|
| At start of year                                     | 149,437 |
| Interest charged to profit or loss                   | 5,604   |
| Payments of principal portion of the lease liability | -       |
| At end of year                                       | 155,041 |

**30. Presentation currency**

The financial statements are presented in Uganda Shillings (Shs) rounded off to the nearest thousand (Shs. 000).

**31 Commitments and contingencies**

The company had no contingent liabilities or capital commitments as at 31 December 2022.

**32 Events after the reporting period**

There were no events adjusting or non-adjustable which would require a disclosure in the financial statements



**SCHEDULE OF EXPENDITURE (CONTINUED)**

|   | <b>2022</b>      | <b>2021</b>      |
|---|------------------|------------------|
|   | <b>Shs'000</b>   | <b>Shs'000</b>   |
| <b>3. OTHER OPERATING EXPENSES</b>            |                  |                  |
| <b>Establishment</b>                          |                  |                  |
| Rent and rates                                | 92,047           | 49,682           |
| Repairs and maintenance                       | 105,900          | 159,057          |
| Insurance                                     | 138,265          | 155,216          |
| Software licence expenses                     | 75,752           | 66,037           |
| Security expenses                             | 137,985          | 146,995          |
| Amortisation on lease hold                    | 241,424          | 112,701          |
| Depreciation on property, plant and equipment | 1,297,916        | 1,012,491        |
| Ammortisation on right of use                 | 9,340            | -                |
| Ammortisation on software                     | 2,807            | 1,160            |
| <b>Total other operating expenses</b>         | <u>2,101,436</u> | <u>1,703,339</u> |
| <b>4. FINANCE COSTS</b>                       |                  |                  |
| Interest on finance lease                     | <u>5,604</u>     | <u>-</u>         |
|   | <u>5,604</u>     | <u>-</u>         |